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Respiratory & Sleep Management

Medtrade Features Respiratory, Sleep Innovations

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After a three-day run, Medtrade Spring wrapped up Thursday in Las Vegas. Inside the exhibit hall and outside in the meeting rooms, respiratory and sleep therapy providers were focused on collecting valuable bits of education and viewing the latest innovations to strengthen their position in a difficult market. A special track of seminars addressed a range of topics from creating sleep joint ventures and helping oxygen patients travel to finding oxygen business efficiencies and understanding POCs.

While the show floor was smaller than the prior year, it was bustling with providers on Wednesday, the only full day of exhibits. Attendees roamed the hall of approximately 300 booths to find new product opportunities and device upgrades. Here's a list of selected companies offering innovations.

(Excerpt from list of companies featuring: PAP Supply, LLC)

PAP Supply, LLC introduced a new call management program for supply replenishment that includes contact by a live representative at preset intervals and shipments from a central inventory. PAP Supply is run by experienced home medical equipment executives who created this service for their own chain of HMEs, so it has been thoroughly tested, according to the company.

